

**Business Management – Retailing  
Certificate of Proficiency  
Program Number 11**

Student Name: \_\_\_\_\_

Catalog Year: 2004-2005

Soc. Sec. Number: \_\_\_\_\_

Student ID Number: \_\_\_\_\_

Course Number	General Education Core	Credits Required	Credits Earned	Planning
BMGT 132	Sales and Sales Management	3		
BMGT 120	Small Business Management	3		
RETL 201	Retail Work Experience I <b>OR</b> Business Elective	3-4		
Business Elective	Business Elective	3		
English Elective	ENGL, MASS or SPCH	3		
MATH 108	Business Mathematics	3		
BMGT 141	Supervisory Development	3		
RETL 103 <b>OR</b> RETL 105	Retail Merchandising <b>OR</b> Fashion Merchandising	3		
RETL 202	Retail Work Experience II <b>OR</b> Business Elective	3-4		
Social Science Elective	Social Science Elective	3		

**NOTES:**

Developmental Courses: \_\_\_\_\_  
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Advisor: \_\_\_\_\_ Date: \_\_\_\_\_ GPA: \_\_\_\_\_