

**Business Management - AAS  
Retail Management  
Program Number 37c**

Student Name: \_\_\_\_\_  
Soc. Sec. Number: \_\_\_\_\_  
Student ID Number: \_\_\_\_\_

Catalog Year: 2004-2005

**GENERAL EDUCATION CORE**

| Course Number  | General Education Core   | Credits Required | Credits Earned | Planning |
|--|--|------------------|----------------|----------|
| ENGL 121   | College Composition I: Expository Writing  | 3                |                |          |
| Arts & Humanities  | Arts & Humanities Core Course (Literature, Fine Arts, or Humanities)                     | 3                |                |          |
|  | SPCH 105 Fundamentals of Public Speaking <b>OR</b> SPCH 110 Interpersonal Communications | 3                |                |          |
| Social Science   | Select HIST 111, HIST 112, HIST 121, HIST 122, HIST 123                                  | 3                |                |          |
| Science  | Science Core Course (must include lab)   | 4                |                |          |
| Mathematics  | MATH 121, 122, 124, 131 or higher  | 3-4              |                |          |
| Interdisciplinary  | Interdisciplinary and Emerging Issues Core Course  | 1-3              |                |          |
| <b>Total Core Credits - minimum of 20 required for degree completion</b> |  |                  |                |          |

**REQUIRED COURSES RELATED TO MAJOR**

| Course Number                  | Required Course  | Credits Required | Credits Earned | Planning |
|--------------------------------|--|------------------|----------------|----------|
| ACCT 111                       | Principles of Accounting I                             | 3                |                |          |
| BMGT 100                       | Introduction to Business & Organization                | 3                |                |          |
| CMSY 110                       | Software Applications for Micros                       | 3                |                |          |
| ACCT 112                       | Principles of Accounting II                            | 3                |                |          |
| BMGT 130                       | Principles of Marketing                                | 3                |                |          |
| ECON 101                       | Principles of Economics (Macro)                        | 3                |                |          |
| BMGT 141                       | Supervisory Development                                | 3                |                |          |
| BMGT 240                       | Human Resource Management                              | 3                |                |          |
| BMGT 200                       | Managing for the Future                                | 3                |                |          |
| BMGT 132                       | Sales and Sales Management                             | 3                |                |          |
| BMGT 120                       | Small Business Management                              | 3                |                |          |
| RETL 201                       | Retail Field Experience I <b>OR</b> Business Elective  | 3-4              |                |          |
| RETL 202                       | Retail Field Experience II <b>OR</b> Business Elective | 3-4              |                |          |
| RETL 103 <b>OR</b><br>RETL 105 | Retail Merchandising <b>OR</b> Fashion Merchandising   | 3                |                |          |

**NOTES:**

Developmental Courses: \_\_\_\_\_  
\_\_\_\_\_

Advisor: \_\_\_\_\_ Date: \_\_\_\_\_ GPA: \_\_\_\_\_