

# COURSE OUTLINE

## BMGT-151

### Business Law I

3 Semester Hours

## HOWARD COMMUNITY COLLEGE

### Description

This introductory course provides students with an opportunity to study law and its impact on business. Students will learn basic legal concepts and their application, build a vocabulary unique to business and the law and develop critical thinking skills that are essential to analyzing cases and making sound business decisions. The course will provide students with an opportunity to study current legal and ethical issues affecting business, contracts, sales, and the American legal system. The knowledge and skills gained from *Business Law I* are useful for careers in business, human resources, management, alternative dispute resolution, public policy, sales and entrepreneurship. (3 hours weekly).

### Course Objectives

Upon successful completion of this course, students will be able to:

1. Identify and discuss the basic structure of our legal system and its impact on business transactions.
2. Identify, analyze and articulate legal issues affecting business entities.
3. Discuss pertinent amendments to the Constitution, as well as substantive and procedural law in the areas of torts, negligence, strict liability, white-collar crimes, and cybercrimes.
4. Compare the statutory differences between the common law of contracts and contracts for the sale of goods under Article 2 of the Uniform Commercial Code (UCC).
5. Explain the various types of alternative dispute resolutions (ADRs) and their impact on today's businesses.
6. Analyze the interrelationship between business ethics and corporate social responsibility.
7. Define basic business legal terminology.
8. Discuss current trends in the business law environment.

### Major Topics

- I. Basic Legal Structures
  - A. Law, Legal Reasoning and the Legal Profession
  - B. Alternative Dispute Resolution Techniques
  - C. Business Ethics and Corporate Social Responsibility
  - D. Business and the Constitution
  - E. Crime and People in Business
- II. Common Law Contracts
  - A. Offer
  - B. Acceptance
  - C. Consideration
  - D. Capacity
  - E. Consent
  - F. Illegality
  - G. Statute of Frauds
  - H. Parole Evidence Rule

- I. Third Parties Rights
- J. Performance and Remedies
  
- III. UCC Article 2 Sales Contracts
  - A. Sales Contract Formation and Terminology
  - B. Warranties and Product Liability
  - C. Performance and Remedies

### **Course Requirements**

Grading/Exams: Grading procedures and assignments will be determined by the individual faculty member. Minimally, assignments will include: two (2) exams, two (2) two writing assignments, one of which will involve legal research, class participation in the form of Socratic dialogue, case analysis and legal briefing.

Other Requirements: Class attendance is imperative and will be strongly considered in calculating student's final grade.

Academic honesty, as defined in the Student Handbook, is required of all students.

### **Other Course Information**

This course is a business elective